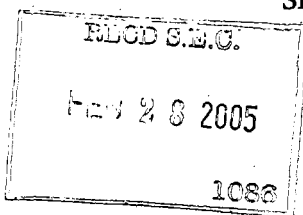


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**ANNUAL AUDITED REPORT
FORM X-17A-5
PART III**

SEC FILE NUMBER
8-47915

FACING PAGE

**Information Required of Brokers and Dealers Pursuant to Section 17 of the
Securities Exchange Act of 1934 and Rule 17a-5 Thereunder**

REPORT FOR THE PERIOD BEGINNING 1/01/04 AND ENDING 12/31/04
MM/DD/YY MM/DD/YY

A. REGISTRANT IDENTIFICATION

NAME OF BROKER - DEALER: Carter Distributors Inc.

OFFICIAL USE ONLY
FIRM ID. NO.

ADDRESS OF PRINCIPAL PLACE OF BUSINESS: (Do not use P.O. Box No.)

4550 Montgomery Ave., Ste. 1000N

(No. and Street)

Bethesda

(City)

MD

(State)

20814

(Zip Code)

NAME AND TELEPHONE NUMBER OF PERSON TO CONTACT IN REGARD TO THIS REPORT

Ronald Wolfsheimer

(301) 951-4800

(Area Code - Telephone No.)

B. ACCOUNTANT IDENTIFICATION

INDEPENDENT PUBLIC ACCOUNTANT whose opinion is contained in this Report*

Deloitte & Touche LLP

(Name - if individual, state last, first, middle name)

100 S. Charles St.

(Address)

Baltimore MD

(City)

VA

(State)

21201

(Zip Code)

PROCESSED

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THOMSON
FINANCIAL

CHECK ONE:

☒ Certified Public Accountant

☐ Public Accountant

☐ Accountant not resident in United States or any of its possessions.

FOR OFFICIAL USE ONLY

*Claims for exemption from the requirement that the annual report be covered by the opinion of an independent public accountant must be supported by a statement of facts and circumstances relied on as the basis for the exemption. See section 240.17a-5(e)(2).

THF
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AFFIRMATION

I, Ronald M. Wolfsheimer, affirm that, to the best of my knowledge and belief, the accompanying financial statements and supplemental schedules pertaining to Calvert Distributors, Inc. (the "Company") for the year ended December 31, 2004, are true and correct. I further affirm that neither the Company nor any officer or director has any proprietary interest in any account classified solely as that of a customer.

Ronald M. Wolfsheimer 2/25/05
Signature Date

Chief Financial Officer
Title

Shirley Lynn Goldt
Notary Public

CALVERT DISTRIBUTORS, INC.
(SEC I.D. No. 8-47915)

**Financial Statements and Supplemental Schedules
for the Year Ended December 31, 2004,
Independent Auditors' Report, and Supplemental
Report on Internal Control**

This report is deemed to be in accordance with Rule 17a-5(e)(3) under the Securities Exchange Act of 1934. A statement of financial condition and supplemental report on internal control, bound separately, has been filed with the Securities and Exchange Commission simultaneously herewith as a Public Document.

CALVERT DISTRIBUTORS, INC.
TABLE OF CONTENTS

This report contains (check all applicable boxes):

- (x) Independent Auditors' Report
- (x) (a) Facing Page
- (x) (b) Statement of Financial Condition
- (x) (c) Statement of Operations
- (x) (d) Statement of Cash Flows
- (x) (e) Statement of Changes in Stockholder's Equity
- () (f) Statement of Changes in Liabilities Subordinated to Claims of General Creditors (**Not Applicable**)
- (x) Notes to Financial Statements
- (x) (g) Computation of Net Capital for Brokers and Dealers Pursuant to Rule 15c3-1 under the Securities Exchange Act of 1934
- (x) (h) Computation for Determination of Reserve Requirements for Brokers and Dealers Pursuant to Rule 15c3-3 under the Securities Exchange Act of 1934
- (x) (i) Information Relating to the Possession or Control Requirements for Brokers and Dealers Pursuant to Rule 15c3-3 under the Securities Exchange Act of 1934
- (x) (j) A Reconciliation, including Appropriate Explanations, of the Computation of Net Capital under Rule 15c3-1 and the Computation for Determination of the Reserve Requirements under Rule 15c3-3 (**Included in Items (g) and (h)**)
- () (k) A Reconciliation between the Audited and Unaudited Statements of Financial Condition with Respect to Methods of Consolidation (**Not Applicable**)
- (x) (l) An Oath or Affirmation
- () (m) Copy of the SIPC Supplemental Report (**Not Required**)
- (x) (n) Supplemental Report on Internal Control (A Report Describing Any Material Inadequacies Found to Exist or Found to Have Existed Since The Date of the Previous Audit)

INDEPENDENT AUDITORS' REPORT

To the Board of Directors of
Calvert Distributors, Inc.

We have audited the following financial statements of Calvert Distributors, Inc. (a wholly owned subsidiary of the Calvert Group, Ltd.) (the "Company") for the year ended December 31, 2004, that you are filing pursuant to Rule 17a-5 under the Securities Exchange Act of 1934:

	<u>Page</u>
Statement of Financial Condition	3
Statement of Operations	4
Statement of Changes in Stockholder's Equity	5
Statement of Cash Flows	6

These financial statements are the responsibility of the Company's management. Our responsibility is to express an opinion on these financial statements based on our audit.

We conducted our audit in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes consideration of internal control over financial reporting as a basis for designing audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Company's internal control over financial reporting. Accordingly, we express no such opinion. An audit also includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements, assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audit provides a reasonable basis for our opinion.

In our opinion, such financial statements present fairly, in all material respects, the financial position of Calvert Distributors, Inc., at December 31, 2004, and the results of their operations and their cash flows for the year then ended in conformity with accounting principles generally accepted in the United States of America.

Our audit was conducted for the purpose of forming an opinion on the basic financial statements taken as a whole. The following supplemental schedules of Calvert Distributors, Inc. as of December 31, 2004, are presented for the purpose of additional analysis and are not a required part of the basic financial statements, but are supplementary information required by Rule 17a-5 under the Securities Exchange Act of 1934:

	<u>Page</u>
Computation of Net Capital for Brokers and Dealers Pursuant to Rule 15c3-1 under the Securities Exchange Act of 1934	11
Computation for Determination of Reserve Requirements for Brokers and Dealers Pursuant to Rule 15c3-3 under the Securities Exchange Act of 1934	12
Information Relating to the Possession or Control Requirements for Brokers and Dealers Pursuant to Rule 15c3-3 under the Securities Exchange Act of 1934	13

These schedules are the responsibility of the Company's management. Such schedules have been subjected to the auditing procedures applied in our audit of the basic financial statements and, in our opinion, are fairly stated in all material respects when considered in relation to the basic financial statements taken as a whole.

Deloitte & Touche LLP

February 14, 2005

CALVERT DISTRIBUTORS, INC.
STATEMENT OF FINANCIAL CONDITION
DECEMBER 31, 2004

ASSETS

Cash and cash equivalents	\$ 20,936,938
Brokerage fees receivable	57,612
Investments, at fair value	4,551,885
Due from Calvert mutual funds	1,582,935
Prepaid expenses and other assets	1,245,290

PROPERTY AND EQUIPMENT:

Equipment	514,652
Furniture and fixtures	<u>128,643</u>

Total property and equipment 643,295

Less: Accumulated depreciation (575,643)

Net property and equipment 67,652

TOTAL ASSETS \$ 28,442,312

LIABILITIES AND STOCKHOLDER'S EQUITY

LIABILITIES:

Accounts payable and accrued expenses	\$ 478,569
Accrued payroll and related liabilities	926,105
Due to affiliates	6,487,905
Income taxes payable	158,889
Deferred tax liability	464,786
Obligations under capital lease	<u>22,620</u>

Total liabilities 8,538,874

COMMITMENTS AND CONTINGENCIES

STOCKHOLDER'S EQUITY:

Common stock, par value \$.01 per share - authorized, 10,000 shares; issued and outstanding, 1,000 shares	10
Additional paid-in capital	4,169,478
Retained earnings	<u>15,733,950</u>

Total stockholder's equity 19,903,438

TOTAL LIABILITIES AND STOCKHOLDER'S EQUITY \$ 28,442,312

See notes to financial statements.

CALVERT DISTRIBUTORS, INC.
STATEMENT OF OPERATIONS
FOR THE YEAR ENDED DECEMBER 31, 2004

REVENUES:

Distribution fees	\$ 16,645,803
Brokerage fees - depository accounts	725,852
Load revenues	7,238,278
Investment income	587,223
Other income	<u>87,433</u>

Total revenues	<u>25,284,589</u>
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EXPENSES:

Salaries and incentive compensation	6,652,804
Employee benefits	1,778,708
General and administrative	151,818
Broker commissions	6,092,868
Facilities	840,699
Product distribution	17,185,329
Sales and marketing	5,536,233
Less:	
Allocation of expenses to affiliated companies	<u>(21,515,337)</u>

Total expenses	<u>16,723,122</u>
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INCOME BEFORE INCOME TAXES	8,561,467
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Income taxes	<u>(3,417,911)</u>
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NET INCOME	<u>\$ 5,143,556</u>
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See notes to financial statements.

CALVERT DISTRIBUTORS, INC.
STATEMENT OF CHANGES IN STOCKHOLDER'S EQUITY
FOR THE YEAR ENDED DECEMBER 31, 2004

	Common Stock	Additional Paid-In Capital	Retained Earnings	Total
BALANCE, JANUARY 1, 2004	\$ 10	\$ 4,169,478	\$ 10,590,394	\$ 14,759,882
Net income	-	-	<u>5,143,556</u>	<u>5,143,556</u>
BALANCE, DECEMBER 31, 2004	<u>\$ 10</u>	<u>\$ 4,169,478</u>	<u>\$ 15,733,950</u>	<u>\$ 19,903,438</u>

See notes to financial statements.

CALVERT DISTRIBUTORS, INC.
STATEMENT OF CASH FLOWS
FOR THE YEAR ENDED DECEMBER 31, 2004

CASH FLOWS FROM OPERATING ACTIVITIES:

Net income	\$ 5,143,556
Adjustments to reconcile net income to net cash used in operating activities:	
Depreciation and amortization	48,854
Realized and unrealized gain on investments - net	(317,778)
Purchases of marketable securities	(4,001,547)
Deferred income tax expense	231,160
Changes in assets and liabilities:	
Brokerage fees receivable	6,625
Due from Calvert mutual funds	(325,782)
Income taxes payable	(10,454)
Prepaid expenses and other assets	(289,007)
Accounts payable and accrued expenses	359,248
Accrued payroll and related liabilities	166,845
Obligation under capital lease	(21,079)
Due to affiliates, net	<u>(3,100,042)</u>
Net cash provided by operating activities	<u>(2,109,401)</u>

CASH FLOWS FROM INVESTING ACTIVITIES:

Purchase of property and equipment	<u>(8,903)</u>
Net cash used in investing activities	<u>(8,903)</u>

DECREASE IN CASH EQUIVALENTS (2,118,304)

CASH AND CASH EQUIVALENTS, BEGINNING OF YEAR 23,055,242

CASH AND CASH EQUIVALENTS, END OF YEAR \$ 20,936,938

SUPPLEMENTAL CASH FLOWS DISCLOSURES:

Income tax payments	<u>\$ 3,197,205</u>
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See notes to financial statements.

CALVERT DISTRIBUTORS, INC.
NOTES TO FINANCIAL STATEMENTS
FOR THE YEAR ENDED DECEMBER 31, 2004

1. DESCRIPTION OF BUSINESS

Calvert Distributors, Inc. (the "Company") is a wholly owned subsidiary of Calvert Group, Ltd. (the "Parent"). The Company is a registered broker-dealer of securities under the Securities Exchange Act of 1934. The Company provides distribution services to a related group of mutual funds and serves as broker for deposits with banks and savings institutions. The Parent is owned by Acacia Financial Corporation ("Financial"), a wholly owned subsidiary of Acacia Life Insurance Company ("Acacia Life").

Effective January 1, 1999, Acacia Mutual Holding Corporation, the holding company of Acacia Life and Ameritas Mutual Insurance Holding Company merged to form Ameritas Acacia Mutual Holding Company ("AAMHC"), the ultimate parent of the Company.

2. SIGNIFICANT ACCOUNTING POLICIES

Use of Estimates in the Preparation of Financial Statements - The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Significant estimates were made for various liabilities. Actual results could differ from those estimates.

Revenue Recognition - Product distribution fees are contractually based charges to affiliate mutual funds that are accrued daily. The fees are recognized as earned. Load revenues represent underwriter fees that are determined based on a stated rate for trades executed and are recognized generally on a trade-date basis, and revenues received under the purchase and sales agreement. Fees for brokerage depository accounts are negotiated with the respective banks and/or savings institutions and are based on the average daily account balances.

Cash and Cash Equivalents - The Company's cash equivalents consist principally of highly liquid investments in shares of affiliated Calvert money market funds.

Broker Commissions - Commissions primarily represent broker reallowance paid to third party distributors related to sales of affiliated mutual funds' shares.

Investments - Investment securities are carried and reported at fair value. Unrealized gains and losses for investment securities are included in the statement of operations.

Property and Equipment - Property and equipment are recorded at cost and are depreciated on a straight line basis over an estimated useful life of five years.

Marketing Costs - Marketing costs are expensed as incurred. In addition, the company may assume and pay certain mutual fund advertising and promotional expenses for which it is not reimbursed fully from the Funds.

3. RELATED PARTY TRANSACTIONS

The Company, the Parent, and affiliates consisting of Calvert Administrative Services Company, Calvert Asset Management Company, Inc., and Calvert Shareholder Services, Inc., each a wholly owned subsidiary of the Parent, provide various administrative services to each other. These services include, but are not limited to, legal and accounting, customer servicing, transaction processing, and other administrative services.

The Parent allocates revenues and expenses to and from its affiliates. These revenues and expenses relate to product distribution, marketing, facilities, and general and administrative activities. Accordingly, the Company's financial condition and results of operations do not necessarily reflect what might have occurred had the Company been operated outside its affiliated group. The Company's expenses include reimbursed charges, net, from its affiliates in the amount of \$21,515,000 for the year ended December 31, 2004.

Pursuant to an agreement with Acacia Federal Savings Bank, an affiliated entity, the Company earned brokerage fees of approximately \$580,000 in 2004, from the brokerage depository account. As of December 31, 2004, receivables from Acacia Federal Savings Bank for these brokerage fees were approximately \$46,000.

Due from Calvert mutual funds consists of receivables for load and production distribution fees.

On December 31, 2004, the Company held investments of approximately \$4,552,000 in various mutual funds and held cash equivalents of approximately \$20,937,000 in various money market funds for which the Company is the investment advisor.

4. EMPLOYEE BENEFIT PLANS

Substantially all employees of the Company participate in a contributory defined contribution plan sponsored by AAMHC. In addition, certain of the Company's employees participate in an unfunded, non-qualified defined contribution plan. An affiliated Company has made contributions to these plans on the Company's behalf. The Parent's contributions to these plans are based on percentages of employees' salaries and totaled approximately \$1,304,000 in 2004.

The Parent has both short-term and long-term incentive compensation plans covering certain active employees. Payments under these plans are based on the attainment of certain performance goals in the current as well as future years.

5. INVESTMENT INCOME

Investment income consists of \$255,430 of dividend income, unrealized gain on investments of \$331,583, and \$210 of realized gain on investments.

6. PURCHASE AND SALES AGREEMENT

On April 1, 1998, the Company entered into a purchase and sales agreement that gives the purchaser an exclusive right and obligation to purchase future receivable service, distribution payments, and any contingent deferred sales charge on current sales of mutual fund Class B shares. Such contract has been and may continue to be extended with the agreement of the Company and the purchaser.

Recently FASB Staff Position No. EITF 85-24a, *Application of EITF Issue No. 85-24, "Distribution Fees by Distributors of Mutual Funds That Do Not Have a Front-End Sales Charge", When Cash for the Right to Future Distribution Fees Is Received from Third Parties* was proposed. The proposed FSP has not been finalized or issued and therefore is not currently effective. The proposed FSP seeks to identify those circumstances when purchase and sale treatment is appropriate. Management believes that its agreement should qualify for purchase and sale treatment. However, should it not qualify, management does not believe that it would have a significant impact upon the financial results of the Company's operations or its financial condition, but it would have a significant impact upon its regulatory capital.

Management has reviewed the conditions in the in the purchase and sales agreement under which the indemnifications could be exercised and, in accordance with FASB interpretation 45, *"Guarantor's Accounting and Disclosure Requirements for Guarantees Including Indirect Guarantees of Indebtedness of Others"*, does not believe that a material liability has been created by the standard business representations and warranties included therein.

7. INCOME TAXES

The Parent and its Subsidiaries, as "Members" of an "Affiliated Group", are included in the consolidated federal income tax return of AAMHC. The Members' federal tax provisions are determined on a separate-return basis, and they file separate state income tax returns. The Members' current tax sharing agreement with Financial is such that one Member may currently utilize the net operating losses of another Member within the Affiliated Group by reimbursing Financial, which will compensate any Member for the use of its losses or tax credits. At December 31, 2004, the Company had no state or federal net operating loss carryforwards available.

The provision for income taxes consists of the following for the year ended December 31, 2004:

Current:	
Federal	\$ 2,627,903
State	558,848
	<u>3,186,751</u>
Deferred:	
Federal	204,578
State	26,582
	<u>231,160</u>
Income tax provision	<u>\$ 3,417,911</u>

The effective income tax rate of 39.92% varied from the statutory federal income tax rate of 35% primarily because of state income taxes, net of federal benefits.

Deferred taxes as of December 31, 2004 represent the net tax effect of temporary differences between the bases of assets and liabilities for financial reporting and tax purposes that generally relate to compensation accruals and unrealized gains on securities.

8. COMMITMENTS AND CONTINGENCIES

Leases - The Company leases office equipment under a noncancelable capital lease agreement. At December 31, 2004, the Company's aggregate future minimum lease payments under this capital lease are as follows:

2005	\$ 23,436
2006	3,906
2007	-
Total minimum lease payments	<u>27,342</u>
Less: Amount representing interest	<u>(4,722)</u>
Present value of minimum lease payments,	<u>\$ 22,620</u>

Litigation - The Company is involved in various claims and legal actions arising in the ordinary course of business. In the opinion of management, the ultimate disposition of these matters will not have a material adverse effect on the Company's financial position.

9. NET CAPITAL REQUIREMENTS

The Company reports its net capital requirement pursuant to the Securities and Exchange Commission's uniform net capital rule (SEC Rule 15c3-1), which requires the maintenance of minimum net capital of the greater of \$250,000 or 6-2/3 percent of aggregate indebtedness and requires that the ratio of aggregate indebtedness to net capital, both as defined by the rule, may not exceed 15 to 1. The rule also requires that equity capital may not be withdrawn or cash dividends paid if the ratio of aggregate indebtedness to net capital exceeds 10 to 1. At December 31, 2004, the Company had net capital of \$16,192,578, which was \$15,235,973 in excess of the required net capital of \$956,605. The Company's ratio of aggregate indebtedness to net capital was .53 to 1.

* * * * *

SUPPLEMENTAL SCHEDULES

CALVERT DISTRIBUTORS, INC.
COMPUTATION OF NET CAPITAL FOR BROKERS AND DEALERS
PURSUANT TO RULE 15c3-1 UNDER THE SECURITIES EXCHANGE ACT OF 1934
DECEMBER 31, 2004

NET CAPITAL:	
Stockholder's equity	<u>\$ 19,903,438</u>
LESS NONALLOWABLE ASSETS:	
Brokerage fees receivable	57,612
Due from Calvert mutual funds	1,582,935
Property and equipment - net	67,652
Prepaid expenses and other assets	<u>1,245,290</u>
Total nonallowable assets	<u>2,953,489</u>
Net capital before haircuts on securities	16,949,949
Haircuts on money market mutual funds and investments	(737,371)
Excess fidelity bond deductible provision	<u>(20,000)</u>
NET CAPITAL	<u>\$ 16,192,578</u>
AGGREGATE INDEBTEDNESS:	
Accounts payable and accrued expenses	\$ 478,569
Accrued payroll and related liabilities	926,105
Due to affiliates	6,487,905
Deferred tax liability	464,786
Obligations under capital lease	22,620
Income taxes payable	<u>158,889</u>
Total aggregate indebtedness	<u>\$ 8,538,874</u>
MINIMUM NET CAPITAL REQUIREMENT (Greater of 6-2/3% of aggregate indebtedness or \$250,000)	<u>\$ 956,605</u>
NET CAPITAL IN EXCESS OF REQUIREMENT	<u>\$ 15,235,973</u>
EXCESS NET CAPITAL AT 1,000% (Net capital less 10% of aggregate indebtedness)	<u>\$ 15,338,691</u>
RATIO OF AGGREGATE INDEBTEDNESS TO NET CAPITAL	52.73%

No material differences exist between the Company's computation, included in Part II of the Amended Focus Report as of December 31, 2004, and the schedule reported herein.

CALVERT DISTRIBUTORS, INC.

**COMPUTATION FOR DETERMINATION OF RESERVE REQUIREMENTS FOR BROKERS AND
DEALERS PURSUANT TO RULE 15c3-3 UNDER THE SECURITIES EXCHANGE ACT OF 1934
DECEMBER 31, 2004**

Rule 15c3-3 is intended to limit the use of brokers-dealers use of customers' funds. The rule requires the reserve to be calculated as the excess of customer-related credits over customer-related debits. The total credits and debits amounted to \$-0- at December 31, 2004. No deposit was required.

Pursuant to Paragraph (d) (4) of Rule 17-a-5, there are no material differences between this reserve computation required pursuant to Rule 15c 3-3 and the corresponding computation prepared by and included in the Company unaudited part II Focus Report Filing as of the same date.

CALVERT DISTRIBUTORS, INC.

**INFORMATION RELATING TO THE POSSESSION OR CONTROL REQUIREMENTS FOR
BROKERS AND DEALERS PURSUANT TO RULE 15c3-3 UNDER THE SECURITIES**

EXCHANGE ACT OF 1934

DECEMBER 31, 2004

1. Customers' fully paid securities and excess margin requirements not in the respondent's possession or control as of the report date for which instructions to reduce possession or control has been issued for which the required action was not taken by the respondent within the time frames specified under Rule 15c3-3.

A. Number of Items - NONE

\$ -

2. Customer's fully paid securities and excess margin securities for which instructions to reduce possession or control had not been issued as of the report date, excluding items arising from "temporary lags which result from normal business operations" as permitted under Rule 15c3-3.

A. Number of Items - NONE

\$ -

SUPPLEMENTAL REPORT ON INTERNAL CONTROL

February 14, 2005

To the Board of Directors of
Calvert Distributors, Inc.

In planning and performing our audit of the financial statements of Calvert Distributors, Inc., as of December 31, 2004 (on which we issued our report dated February 14, 2005), we considered its internal control, including control activities for safeguarding securities, in order to determine our auditing procedures for the purpose of expressing an opinion on the consolidated financial statements and not to provide assurance on the Company's internal control.

Also, as required by Rule 17a-5(g)(1) under the Securities Exchange Act of 1934, we have made a study of the practices and procedures (including tests of compliance with such practices and procedures) followed by the Company that we considered relevant to the objectives stated in Rule 17a-5(g) in making the periodic computations of aggregate indebtedness and net capital under Rule 17a-3(a)(11) and for determining compliance with the exemptive provisions of Rule 15c3-3. We did not review the practices and procedures followed by the Company in making the quarterly securities examinations, counts, verifications, and comparisons, and the recordation of differences required by Rule 17a-13 or in complying with the requirements for prompt payment for securities under Section 8 of Regulation T of the Board of Governors of the Federal Reserve System, because the Company does not carry securities accounts for customers or perform custodial functions relating to customer securities.

The management of the Company is responsible for establishing and maintaining internal control and the practices and procedures referred to in the preceding paragraph. In fulfilling this responsibility, estimates and judgments by management are required to assess the expected benefits and related costs of internal control and of the practices and procedures, and to assess whether those practices and procedures can be expected to achieve the Securities and Exchange Commission's (the "Commission") above-mentioned objectives. Two of the objectives of internal control and the practices and procedures are to provide management with reasonable, but not absolute, assurance that assets for which the Company has responsibility are safeguarded against loss from unauthorized acquisition, use, or disposition, and that transactions are executed in accordance with management's authorization and recorded properly to permit the preparation of financial statements in conformity with accounting principles generally accepted in the United States of America. Rule 17a-5(g) lists additional objectives of the practices and procedures listed in the preceding paragraph.

Because of inherent limitations in any internal control or the practices and procedures referred to above, misstatements due to error or fraud may occur and not be detected. Also, projections of any evaluation of the internal control or of such practices and procedures to future periods are subject to the risk that they may become inadequate because of changes in conditions or that the degree of compliance with the practices or procedures may deteriorate.

Our consideration of the Company's internal control would not necessarily disclose all matters in the Company's internal control that might be material weaknesses under standards established by the American Institute of Certified Public Accountants. A material weakness is a condition in which the design or operation of one or more of the internal control components does not reduce to a relatively low level the risk that misstatements caused by error or fraud in amounts that would be material in relation to the consolidated financial statements being audited may occur and not be detected within a timely period by employees in the normal course of performing their assigned functions. However, we noted no matters involving the Company's internal control and its operation (including control activities for safeguarding securities) that we consider to be material weaknesses as defined above.

We understand that practices and procedures that accomplish the objectives referred to in the second paragraph of this report are considered by the Commission to be adequate for its purposes in accordance with the Securities Exchange Act of 1934 and related regulations, and that practices and procedures that do not accomplish such objectives in all material respects indicate a material inadequacy for such purposes. Based on this understanding and on our study, we believe that the Company's practices and procedures were adequate at December 31, 2004, to meet the Commission's objectives.

This report is intended solely for the information and use of the board of directors, management, the Securities and Exchange Commission, the National Association of Securities Dealers, Inc., and other regulatory agencies that rely on Rule 17a-5(g) under the Securities Exchange Act of 1934 in their regulation of registered brokers and dealers, and is not intended to be and should not be used by anyone other than these specified parties.

Yours truly,

Deloitte & Touche LLP